## Strategically Positioned for Your Next Business Move

# Texarkana USA

Build Lease Manage Sell Incentives Logistics

2025

### The Best Fit Location for Your Project





#### The Texarkana Advantage

- Business Friendly Location
- Access to Greatest Market Share
- Globally Competitive Operating
  Environment
- Unmatched Employee Value
- Untapped Human Resources
- Multistate Civic & Legislative Support
- A Community of Problem Solvers



State Line Post Office & Federal Courthouse is the most photographed post office in the USA.

## The Texarkana Advantage



<u>ítps://youtu.be/\_vqXjHWIZrU</u>



#### **Texarkana Fun Facts!**

- Founded in 1883, Texarkana straddles the state line of Texas & Arkansas
- Tier-3 MSA comprised of three counties:
  - Bowie (Texas) and
  - Miller (Arkansas)
  - Little River (Arkansas)
- Birthplace of famous faces Ross Perot (American businessman & politician), Scott Joplin (*"King of Ragtime"* composer & pianist), Otis Williams (singer, *"The Temptations"*), Sarah Huckabee-Sanders (Governor of Arkansas), former U.S. President Bill Clinton and more.
- Featured in pop culture classics such as *Smokey & The Bandit* (1977), Johnny Cash's "*I've Been Everywhere*" and others.
- Located in the heart of the *Piney Woods Region*, one of Americas largest coniferous forests.
- 18.6% of laborforce involved in manufacturing.









#### **TexAmericas Center**

- Formed in 1998 as a result of the Base Realignment And Closure (BRAC) processes of 1995 and 2005.
- Premier Industrial Park one of the largest in the country, with <u>12,000 acres</u> and <u>3.5 million square feet</u> of commercial and industrial property.
- A State of Texas Special Purpose District of Local Redevelopment Authority.
- Mix of municipality, economic development organization, and private, industrial development company with unique service capabilities – Authority Having Jurisdiction.
- Focus is on Speed-to-Occupancy Controls own zoning, permitting, platting and occupancy processes.
  - Ranked **No. 1 Certified Site Program** in the south by Expansion Solutions Magazine
  - Ranked No. 3 Best Industrial Park in the U.S. by Business Facilities Magazine
  - Ranked in the top 10% of communities in Texas for Diversity and Inclusion by Niche.
  - Cost of living 23.1% below the U.S. average.by Sperlings Best Places.
  - Ranked in the top 25% for the best public schools in the state of Texas.
  - Ranked in the top 33% of the least stressful communities in America by Sperlings Best Places.
  - Honored as the "Nicest Place in Texas and Arkansas." In 2019 by Reader's Digest
  - One of 32 Union Pacific Focus Sites and the largest in its inventory
  - **150 years of staff experience** in community & economic growth, property development, and business management.





#### TexAmericas Center's Value Added Services

- TexAmericas Center has a Professional Engineer on-staff to review and approve site plans, building plans, and occupancy permits typically within a 72-hour turnaround.
  - No public notice/comment period
  - No planning commission hearing
  - No public meetings/zoning review required
- Build-to-Suit & Build-Out-to-Suit Services
  - Lease
  - Purchase
  - Lease with Option to Purchase
  - Reverse Lease
- Flex Lease & Third-Party Logistics (3PL) Services
- Transload Services, Railcar Storage, Movement Services and MRO
- Soft-Landing and New Tenant Concierge Services
- Incentive Identification and Application Assistance Services
- Financing via New Market Tax Credits, Opportunity Zone and other programs

Our Team works with you to accelerate Speed-to-Occupancy so that you can realize Speed-to-Market and Speed-to-Profit faster!

## The TexAmericas Center Edge



https://youtu.be/VxgAZEu9b14



#### Access to Markets

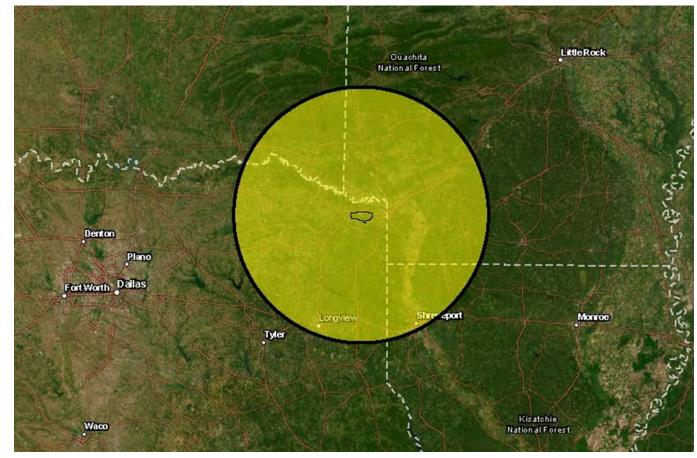
- Texarkana is the closest Texas community to the geographic and population centers of the U.S.
- Lowest aggregate mile location in Texas to reach the USA and North American markets.
- This gives tenants at TAC a **500-mile reach**, including:
  - **53.8 million consumers** 10 million more than Dallas, Houston & San Antonio's 500-mile reach
  - 23 of the largest MSA's
  - 10 of the fastest growing MSA's
  - 2.3 million businesses
- TexAmericas Center is also well-suited for international markets
  - Foreign Trade Zone #258
  - World-class infrastructure system
  - Low transportation costs





#### Texarkana's Labor Surplus

- Texarkana is the primary employment hub for a 75-mile radius
- Population over 1.2 million
- Labor participation rate of 55.2% (JobsEQ, 2025)
- Access to over half a million (538,658) employable individuals
- TexAmericas Center Laborshed is at a labor surplus and can provide access to a pull of approximately 127,200 potential workers, including:
  - Unemployed 21,500
  - Underemployed 35,132
  - Supercommuters 72,000
- Future talent pipeline
  - Over 30 colleges and universities in 75-mile radius
    - Over 54,000 enrolled students
    - 18,412 graduates annually
  - Local higher education community (subset of 8 institutions)
    - 20,000 students pursuing certificates and degrees
    - Over 8,000 graduates annually
    - About 2,000 pursue local unskilled/semi-skilled jobs
- Substantial potential for relocations to TXK



TexAmericas Center 75-mile radius.

## One Company's Experience

## EXPANSION

THANK YOU TO EVERYONE WHO Participated in phase one of hiring

<u>itps://voutu.be/Av4yqKdrYMo</u>



#### Lifestyle (Housing)

- Executive Housing
  - (+) Acreage
  - Waterfront
  - Rural
  - Urban
  - Downtown Apartments/Lofts for lease available (temporary housing)

- Median value of Housing Unit \$183,591 (2024)
- Average Value of Housing Unit \$234,787 (2024)
- 2024 Housing Affordability Index 47.1
- Average cost per sq. ft. for existing homes \$100 to \$150
- Excellent relationship with local realtors



Click here to view these listings and more!



#### Lifestyle (Housing Affordability)

- Rental Properties
  - **2-bedroom** (apartment) can range from \$800 to \$1,300 per month
  - Single-family homes range from \$1,200 to \$2,000 per month
  - **Condos and townhomes** are typically in the higher range, but there are fewer of these units available for rent.
- Existing Homes
  - Average cost: \$100 to \$150 per square foot
  - Median Home Price: \$180,000 to \$220,000 (\$110 to \$130 psf)
  - Luxury and Newer Homes: \$140 to \$160 psf or higher
- New Home Construction
  - Average cost: \$125 to \$175 per square foot
  - Basic New Home: \$187,500 to \$225,000 (assuming \$125 to \$150 psf)
  - Mid-Range New Home: \$250,000 to \$300,000 (assuming \$125 to \$150 psf)
  - High-End Custom Home: \$375,000 to \$437,500

- Key Factors Affecting Home Prices
  - Location (Texas vs. Arkansas)
    - Homes on the **Texas side** of Texarkana typically tend to be a bit more expensive than those on the **Arkansas side** due to differences in property taxes, land costs, and sometimes local amenities.
    - The price difference between the two states is generally not extreme, but buyers may find a slight premium for homes in the Texas portion of the MSA.
  - Home Type and Size
    - **New Construction** homes or those in more desirable areas (e.g., gated communities, closer to schools, or amenities) may have a higher price per square foot, potentially reaching **\$150 or more**.
    - **Older homes** or those in less sought-after areas may see a lower price per square foot, closer to **\$100 or even less**.
  - Rural vs. Urban Areas:
    - Homes in more rural or suburban parts of the MSA may be priced lower per square foot
    - Homes closer to the **urban** core or with more urban amenities (shopping, schools, etc.) **may cost more**.

\* Pricing will vary based on neighborhood and property type.



#### Lifestyle (Healthcare)

Texarkana is the medical hub of a **large rural healthcare market**. Healthcare resources are readily available with multiple health systems, specialty physicians, clinics, urgent care centers, freestanding emergency rooms, labs, imaging centers, nursing homes, assisted living centers and other services.

- Over 1,000 beds
- Staffed by more than 3,150 healthcare professionals
- Specialties (medical, surgical, diagnostic)
  - Open-heart surgery
  - Hemodialysis
  - Laser surgery
  - Rehabilitation
  - Radiation therapy
  - Lithotripsy
  - Mobile intensive-care hospital
- Level III Advanced Trauma Center's
  - Christus St. Michael Health System
  - Wadley Regional Medical Center
- Helicopter, Ambulance and HazMat Emergency Response

- Closest Level II Trauma Center's
  - CHI St. Vincent Infirmary Little Rock, AR (145 miles)
  - Baptist Health Medical Center Little Rock, AR (145 miles)
  - Baylor Scott & White Medical Center Mckinney, TX (170 miles)
  - Baylor Scott & White Medical Center-Hillcrest Waco, TX (220 miles)
- Additional Healthcare Facilities
  - Encompass Health Rehabilitation Hospital
  - Collom & Carney Clinic
  - Signature Care Emergency Center
  - Texarkana Emergency Center
  - Genesis Prime Care
  - Hospice of Texarkana
  - Texarkana VA Clinic
  - Healthcare Express



#### Lifestyle (Healthcare continued)

Texarkana is the medical hub of a **large rural healthcare market**. Healthcare resources are readily available with multiple health systems, specialty physicians, clinics, urgent care centers, freestanding emergency rooms, labs, imaging centers, nursing homes, assisted living centers and other services.

- Christus St. Michael Health System (TX)
  - Level III Advanced Trauma Center
  - 1,000-acre campus
  - 312-325 beds
  - More than 2,200 employees
  - 24-hour emergency services
  - Earned 'A' grades in Leapfrog's most recent (2024) national hospital safety survey.



- Christus Health-Pine Street (TX)
  - Previously "Wadley Regional Medical Center"
  - Owned by Christus St. Michael Health System
  - Level III Advanced Trauma Center
  - 200 beds
  - More than 600 employees
  - 24-hour emergency services



#### Lifestyle (Parks & Lakes)

- Spring Lake Park (AR)
- Bringle Lake Park (TX)
- Lake Wright Patman (TX)
- Millwood Lake State Park (TX)
- Bringle Lake (TX)
- Big Dam Waterpark (AR)
- Lake Greeson (AR)
- Crater of Diamonds State Park (AR)
- Hot Springs National Park (AR)
- Beaver's Bend State Park (OK)
- Caddo Lake State Park (TX)
- Lake Bistineau Stake Park (LA)
- Fishing, Hiking, Camping
- Year-Round Activities & Events







#### Lifestyle (Culture)

- Rich culture that includes music, art, architecture, and history.
- Murals, art gallery, art contests
- · Shows and events in the historic Perot Theater
- Texarkana Symphony
- Four States Rodeo
- Monthly outdoor events and activities

- Explore testimonials from residents to understand why community members value living in Texarkana.
- New & Current Resident Testimonials:

Click to open: The Faces of Texarkana



## **Come Home to Texarkana**



See why your new employees would love living in Texarkana! https://youtu.be/W33S8Q1i\_HI



#### Standard of Living

| COST OF LIVING INDEX (2024 Annual Average Data) |       |
|-------------------------------------------------|-------|
| New York (Manhattan), NY                        | 225.2 |
| Orange County, CA                               | 150.3 |
| Boston, MA                                      | 146.5 |
| Decatur, IL                                     | 114.0 |
| Charleston, SC                                  | 111.5 |
| Dallas, TX                                      | 103.0 |
| Texarkana, TX-AR                                | 76.9  |
|                                                 |       |

NOTE: Our base cost of living is represented by a reading of 100 which **represents the national average**.



#### Access to Electrical Power



- Four (4) substations serve TAC:
  - AEP New Boston
  - AEP Red River
  - AEP Hooks
  - AEP Bowie Pkwy
- Transmission lines that serve TAC:
  - One 69kV transmission line
  - Two 138kV transmission lines
  - Three 345kV transmission lines
- 3-Phase, 12kv Distribution lines
- Electrical grid managed by Southwestern Electric Power Company (SWEPCO) and the Southwest Power Pool (SPP).
- SWEPCO fuel source mix used for electrical generation is:
  - 40% Coal/Lignite
  - 39% Natural gas
  - 21% Wind
- New Generation Projects Announced: 3,200MW
  - Proposed Natural Gas Projects
    - 450MW Hallsville Natural Gas Plant
    - 1,053MW Welsh Natural Gas Conversion Project
  - Proposed Renewable Energy Projects
    - 200MW Diversion Wind Farm
    - 598MW Wagon Wheel Wind Facility
    - 72.5MW Rocking R Solar Facility



#### Your Costs & Profitability

#### Variable costs at TAC are among the lowest in Texas.

Examples of savings:

- Lease rates are one quarter the rate of the Dallas metro market.
- Aggregate property tax rates for our region are **20-30% below** tax rates for major metro markets in Texas, offering both a lower rate and a lower property valuation.
- TAC is not located in a municipality and therefore does not levy taxes, meaning a **100% permanent municipal tax abatement** on real property and inventory.
- A valuable basket of incentives to lower cost even further.

- Industrial grade utilities 20-40% below the national average.
- Labor rates are 80% of the Texas average.
- Favorable logistics/transportation costs.
- Favorable overhead costs





#### Access to Incentives

- Special Zones
  - Defense Economic Readjustment Zone
  - US Foreign Trade Zone #258
  - New Market Tax Credits
  - US Opportunity Zone
  - Texas Enterprise Zone
  - Texas Reinvestment Zone
  - PACE Program
  - US EB-5 Immigration through Investment Program
- Recruitment & Training
  - Skills Development Fund
  - Local Jobs, Energy, Technology and Innovation (JETI) Program
  - On-the-Job Training (OJT) Contracts
  - Come Home to Texarkana Program

- Tax Abatement Programs
  - Goods in Transit Tax Exemption
  - Freeport Tax Exemption
  - 312 Tax Abatement
  - 381 Tax Abatement
  - Texas Research D& Development Tax Credit
  - Pollution Control Equipment Incentive
  - Franchise Tax Exemption & Deduction for Business HQ
    Relocation
- Utility Incentives
  - AEP/SWEPCO Economic Development Rider
- Other
  - Texoma Semiconductor Tech Hub

#### **INCENTIVES SUMMARY**

Click document to Download



Access the Incentives Summary on our website, HERE.

## Thank You

